



**December, 2016 Member Spotlight**

**By: Janet StraightArrow, Zwiren Title Agency, Inc.**



**Madeline Ruiz**

Commercial & Residential Realtor

RE/MAX Professionals 1

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***Professional Service – Honest Advice –  
Tax Consultant – International Client  
Specialist***

Madeline Ruiz is a Real Estate Professional at RE/MAX Professionals I, located in the Northern NJ- Greater New York City Area- of the United States. She is a Client-focused, result-oriented Real estate investment and tax consulting leader with 10+ years of cross-industry experience driving impactful tax and

real estate initiatives for clients from a variety of industries.

As a knowledgeable realtor dedicated to providing client's professional service and honest advice, she counsels US Residents/Citizens and Foreigners on: current real estate market conditions, suitability and value of homes, prices, mortgages and legal requirements. This guidance enables her clients to make sound financial decisions in the sale and purchase of real estate homes, investments, and other related transactions.

Her extensive Real Estate and Tax background have allowed her to become an articulate communicator with a strong work ethic. Madeline's knowledge spans a wide range of skills including: financial and market analysis, relationship building, new business development, efficient follow-up and strong client relationship skills that have produced repeat client business and facilitated the sale of many transactions.

Overall, she is a versatile Real Estate, financial, and tax consultant with experience in all core-operating functions, negotiation and problem-solving skills, and the ability to manage complex projects. The combination of experience and knowledge allows her to deliver expert and professional real estate services to local and global clients.



Madeline just joined the CREW NJ Chapter as of November 2016, and is looking forward to attending the educational meetings, seminars and the networking events. She is especially looking forward to learning more about her fellow CREW family members in order to help support their businesses, and mine hers as well.

During her spare time Madeline likes to stay busy in different ways. She enjoys bicycle riding and hiking, and also enjoys taking new classes and volunteering for good causes. Madeline likes to stay sharp by reading, studying languages, learning about different cultures and customs and traveling to different countries. She likes to relax at the end of the day by spending time with family.