



August, 2019 Member Spotlight

By: Therese O'Brian, Herbert Lutz & Co., Inc.



MALINA MILONNET-
Sales Coordinator- REDCOM Design & Construction LLC

Established in 1982, REDCOM is a second-generation general contractor with in-house engineers, architects, designers, and project managers. Due to the numerous skills sets their team possesses, they are able to design, receive approvals, and construct many diversified facilities. Their unique, single-source responsibility approach to facility design and construction allows them to work with clients through the design and approval process swiftly and efficiently; invariably producing architecturally pleasing buildings and saving their clients time and money.

Malina joined REDCOM in January of 2018 seeking a challenging and more creative career. Malina has always had a personal interest in design and repurposing. This, in conjunction with her analytical background and master's degree, gave her the skillset for the real estate industry and made her a natural fit with the REDCOM team. She was excited about their single-source approach and the types of projects that they seek as well as the ability to participate in so many aspects of the design-build process. She describes the REDCOM team as a true family-style work environment where they regularly host cookouts on "The Piazza" and events for clients and partners of the firm. They also participate in several community events including the Downtown Westfield 5K in REDCOM's hometown.

Malina is a new member of CREW-NJ and has jumped right in by joining the Golf Committee which she enjoyed because they had several regular meetings enabling her to quickly meet other professional women and learn more about the commercial real estate industry as a whole. A special interest that Malina would like to see more of is educational programs that allow the member organizations to demonstrate their products and services; providing all members with a better understanding of how we can collaborate on more projects and drive business for our firms. As a firm dedicated to "value engineering" and sustainability, REDCOM's ideal clients are unique businesses that complement their vision and are looking for creative ways to develop (or re-develop) buildings ranging from about 20,000-150,000 SF. In the few months that Malina has been a member, she has already met several architectural and engineering firms and is hoping to collaborate on projects.

In her spare time, Malina enjoys an active lifestyle including running, hiking and other outdoor activities as well as baking and travel. Her three business tips are: Ask questions and learn, have "no fear" when attending events to meet new people, and have passion in all that you do.